



भारत हेवी इलेक्ट्रिकल्स लिमिटेड

(भारत सरकार का उपक्रम)

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)

ENQUIRY NO. T7IIS25943 (NIT_ 45253)

Date: 29.03.2019

ANNEXURE-AA

PRE QUALIFICATION CRITERIA

Enquiry No.	T7IIS25943 (NIT_ 45253)
Item & Scope of work	Supply of Calorific Value Analyser System for TATA Kalinganagar Project
Project	TATA Kalinganagar
End Customer	TATA
Customer's Consultant	--
Contract Duration	5 months from the date of Purchase order
BIDDER SHALL NOTE & COMPLY WITH THE BELOW POINTS:	
SL.NO.	DESCRIPTION
1.0	Financial Criteria:
A.	Average Turnover: Average annual financial turnover of bidder, during the last three financial years, i.e. FY 2015-16, 2016-17 & 2017-18 should not be less than Rs. 75 Lakhs (or) equivalent in foreign currency. Audited financial statement (Audited Balance sheet & Profit & Loss Account) have to be submitted for all the three years as indicated above. If financial statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by chartered accountant. Other income shall not be considered for arriving at annual financial turnover/sales.
B.	Incase audited Financial statements have not been submitted for any of three years as indicated against A above, then the applicable audited statements submitted by bidders against the requisite three years, will be averaged for three years i.e. total divided by three.
C.	Not used
D.	Bidder has to submit copies of Certificate of Incorporation from the Registrar of Companies/ Partnership Deed/ Proprietorship documents etc., GSTIN registration, PAN card, Income tax returns (ITR-V) etc as applicable.
E.	In case of foreign bidders, in addition to documents in support of above (as applicable), they shall also provide business information report / credit rating report incorporating the rating of the company by international credit rating agencies viz Dun & Bradstreet etc. along with technical offer. Such ratings reports shall not be older than 1 year from the date of submission of offer. Agency agreement needs to be submitted by foreign bidder in case of associating with an Indian entity.
F.	For evaluation of foreign bidder, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (Part-I bid in case of two-part bid) shall be considered.
2.0	TECHNICAL CRITERIA: a) Bidder shall be OEM/System Integrator of Gas chromatograph. In case of system integrator, OEM authorization certificate (issued by OEM) to be submitted. b) The bidder should have " <u>executed</u> " minimum three (3) jobs during last five (5) years ending on the last due date of the offer submission. " <u>Executed</u> " means "Designed, Engineered, Assembled, Tested, Conducted factory acceptance testing of the system, Supplied, Carried out installation, Site testing and Commissioning of complete Gas chromatograph as a single point responsibility in Process Hydrocarbon applications

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	of Refinery / Petrochemical / fertilizer process plants / Gas Processing Plant / Power plants” c) In case of foreign bidders, the bidder shall comply the point no. 2(a), 2(b) and should have established office, service/repair center in India. Minimum manpower for commissioning support and team of experts for handling services after sales should be available. Indian office shall be supported by Engineering, procurement, quality, project management team either from India or from their head quarter or manufacturing center.
3.0	Following Documents / Information to be submitted in support of Technical Criteria above: a) Registration certificate / any other equivalent document / OEM authorisation certificate. b) P.O. copies & invoices, Approved Engg drgs and Site commissioning certificate (or) any other equivalent documents.. c) Relevant supporting documents (Organization chart, Role of Indian office etc.) Illustrating the strength of Indian office & support from headquarters shall be submitted in support of s.no. 2(c) above.
4.0	GENERAL REQUIREMENTS:
A.	Bidder shall submit requisite documents, to comply with aforesaid criteria, properly indexed, along with offer.
B.	After satisfactory fulfillment of all the above criteria/ requirement, offer shall be considered for further evaluation as per NIT and all other terms of the tender.
C.	Bidder(s) already registered with BHEL other units or BHEL-PE&SD for subject package, also need to submit credentials for criteria indicated in sl. No. '1.0' & '2.0' above. Also, they must submit the relevant documents as the proof of their registration with BHEL-other units for subject package.
D.	Consideration of offer will be subject to customer's approval of bidder.
E.	Bidders should have technological capability for communication/transmit through electronic media/reverse auction process.
F.	Mere submission of above documents does not entitle bidders for order placement / enlistment as registered vendor / issue of further tenders in future; the documents shall be subject to BHEL's scrutiny and physical verification of facilities, if required.
G.	Consideration of bidder's offer is subject to approval by end customer.